

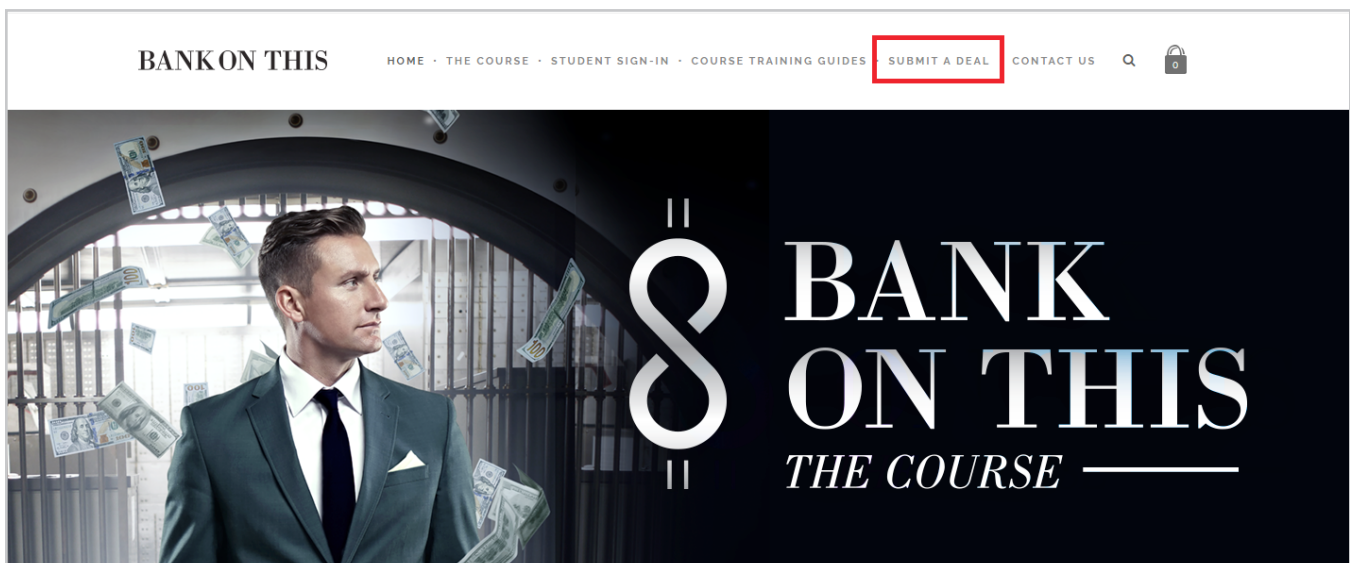
# Deal Submission Instructions

## HOW TO SUBMIT A DEAL TO GREG HERLEAN

As a student who has completed the Bank on This: The Course training to Become the Bank, you have access to another investment resource and tool. You can submit your deals to me for financing. My team and I will review the deal submissions that come in, and get back with you within 3-5 business days. The details below are how you can successfully submit your deal to my team.

Please make sure you are LOGGED IN into the course in order to “Submit a Deal” otherwise it will tell you to “Take the Course”, which you’ve already done, so just log in before proceeding to the steps below.

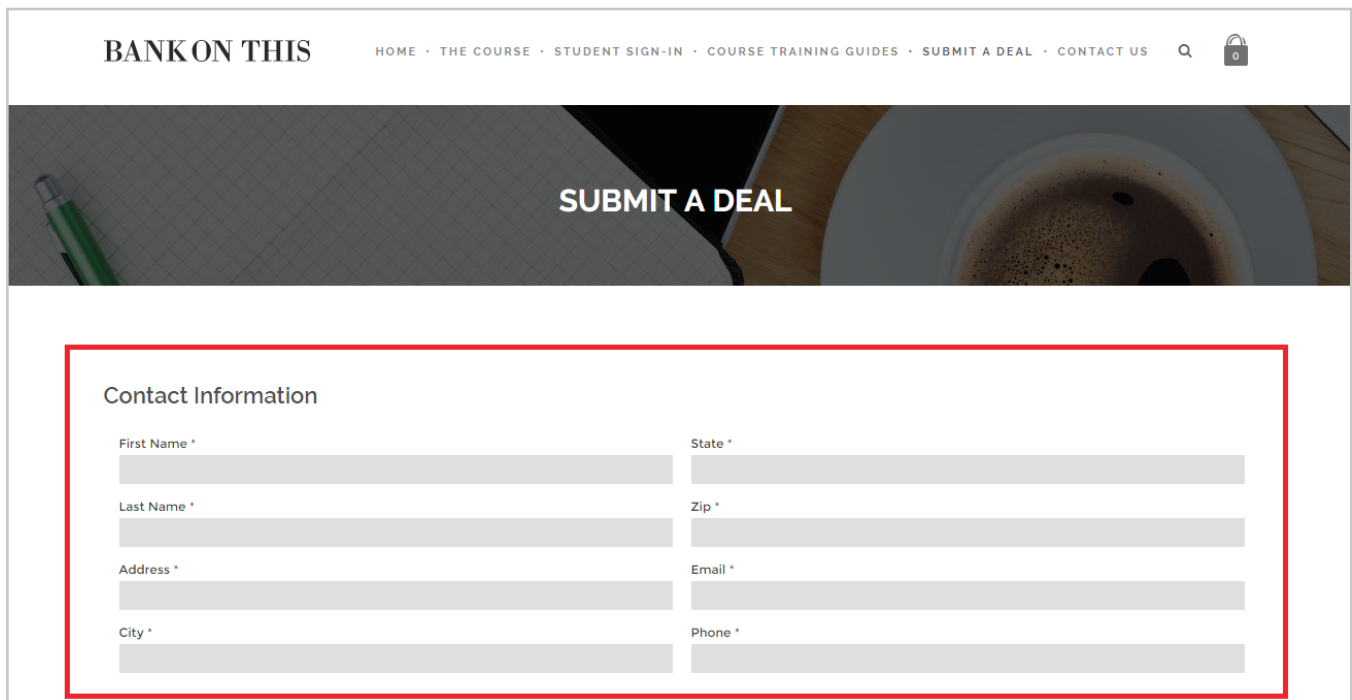
1. Click the “Submit a Deal” button at the top of the banking course navigation



2. Once you click “Submit a Deal” the Deal Form will appear, **you need to fill in all the sections of the deal form**

The first portion is to input all YOUR contact information – This section is for your First and Last Name; the best number to call you at (home or cell); your email address; and your home address.

Make sure you provide us with valid information so we can get back in touch with you.



The screenshot shows the top navigation bar of the 'BANK ON THIS' website. The navigation menu includes: HOME · THE COURSE · STUDENT SIGN-IN · COURSE TRAINING GUIDES · SUBMIT A DEAL · CONTACT US. There are also search and lock icons. Below the navigation is a hero section with a background image of a desk and coffee, featuring a large 'SUBMIT A DEAL' button. Below the hero section is a form titled 'Contact Information' enclosed in a red border. The form contains the following fields:

Contact Information	
First Name *	State *
Last Name *	Zip *
Address *	Email *
City *	Phone *

### 3. Next you will begin filling in the information on the Property itself you are submitting to get financing on.

- Type of Property – select from the dropdown box: Single Family Residence, Condo, Commercial, 2-4 Units, or Multi Family (5 + Units)
- Enter the Address of the Property
- How is the Property currently owned – IRA/SEP, LLC, C-Corp, Partnership, Trust, Bank Owned, Short Sale, Self Owner, or Private Owner
- Is the Property Listed on the MLS – Yes or No
- In the next box IF it is listed on the MLS input the amount of time it’s been listed
- In the next box IF it is listed on the MLS, input the listing price of the property
- If you have a contract on the property, enter the price you have it under contract for
- What is the current AS-IS value on the property, enter the value amount
- Enter the amount the property needs in repair costs
- Enter the AFTER REPAIR VALUE of the property
- Enter the Purchase Price of the Property
- Enter the Loan Amount you are requesting
- Did you run COMPS on the property, if YES, then list the COMPS
- Do you already have the down payment for the property? OR if not do you have plan to obtain financing for the down payment?
- Do you have a potential buyer lined up – YES or NO
- Tell me your exit strategy for the property

#### Property Information

Type of Property * Please select one	Form of Property Ownership * IRA/SEP LLC C-Corp Partnership (General/Limited) Trust Self Owned
Property Address (Street/City/State/Zip) *	
Is the property listed on the MLS * <input type="radio"/> Yes <input checked="" type="radio"/> No	As-Is Property Value * 
If YES, how long has it been listed on the MLS 	What are the repair costs for the property * 
If YES, how much is it listed for on the MLS 	Property Estimated ARV * 
Property Purchase Price *	Loan Amount Requested *
Are there comparables? If YES, please list recent comps *	How are you financing the down payment *
Any potential buyers lined up? * <input type="radio"/> Yes <input checked="" type="radio"/> No	
What is your exit strategy? *	

4. Submit Your Deal! – Once you have completed filling out all the information on yourself and the property, hit the “Submit” button



A screenshot of a web form. At the top, it asks "Any potential buyers lined up?\*" with radio buttons for "Yes" and "No". Below that, it asks "What is your exit strategy?\*" with a large grey text input area. A black "SUBMIT" button is located at the bottom left of the form, enclosed in a red rectangular box.

5. Your deal will be sent to myself and my team. We will review your submission and contact you in regards to your deal within 3-5 business days.